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INFOBALT

THE AMERICAN CHAMBER OF COMMERCE IN LITHUANIA

bmi Baltic Management Institute

LITHUANIAN

DIGITECH ECOSYSTEM

INFOBALT

LEADING BALTIC DIGITECH (ICT+) ASSOCIATION
PART OF DIGITAL EUROPE & CEE DIGITAL COALITION
BASED IN VILNIUS, LITHUANIA
FOUNDED IN 1994

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MISSION AND VISION

MISSION:

ENABLING DEMOCRACY, SOCIAL WELLBEING, SUSTAINBLE GROWTH AND RESILIENCE BY TECH

VISION:

CO-CREATING PLATFORM FOR TECH POLICY-SHAPING, DIALOGUE, NETWORKING, DIGITAL TRANSFORMATION, SKILLING AND TRADE

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NUMBERS

150+ MEMBERS
(Big Tech, Regional and Local DigiTech Players,

Fintechs, Energy Companies, Universities)

20K+ ICT TALENTS

10K+ ICT STUDENTS

(in members Universities & Colleges)

30Y IN A GAME

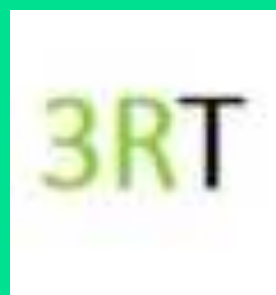infobalt

WELCOME TO THE CLUB: NEW MEMBERS

BIG TECH

ESTABLISHED REGIONAL, LOCAL DIGITECH PLAYERS, FINTECHS

STARTUPS

EDUCATION & SCIENCE

AND... YOU?

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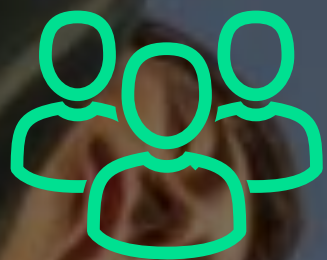# VALUE PLAYS FOR ECOSYSTEM

OPEN PLATFORM & MOST TRUSTED VOICE FOR TECH POLICY SHAPING AND DIALOGUE AMONG GOV, BUSINESS, ACADEMIA, CITIZENS & TECH INDUSTRY

DIGITAL TRANSFORMATION IN SELECTED INDUSTRIES: GovTech, EnergyTech, FinTech, PropTech, EdTech, Industry 4.0

EXPORT PLAYS, MISSIONS

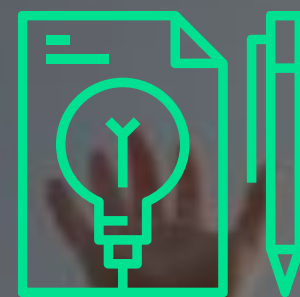REPRESENTATION OF MEMBERS INTERESTS (DIRECT, COALITIONS)

PARTICIPATION IN EU, CEE, (NEW) NORDICS, NATIONAL PARLIAMENT AND GOVERNMENT COMMITTEES, WORKING GROUPS

CONFERENCES (1st PARTY, 3rd PARTY, COLLABS) ROUND TABLES, WORKSHOPS

DIGITAL (UP, RE-)SKILLING, TALENTS, MIGRATION

THINK TANK, ANALYTICS, PROJECTS

NETWORKING, COMMUNITY BUILDING

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COMMITTEES

GovTech

- EU Policy
- eGov: National Policy. Apps. Infra
- eID Electronic Identification
- Cyber Security
- AI. Data
- Industry 4.0. Smart City. Smart Mobility. PropTech

PropTech

FinTech

EnergyTech

Export

Skilling. Talents. EdTech

- K-12. Universities. (Up/Re)Skilling
- R&D
- EdTech
- Foreign Talents

Chair: Tomas Krilavičius, Vice-chair: Miglė Petkevičienė

Coordinator: Virgilijus Dirma

Chair: Miglė Petkevičienė, Vice-chair: Darius Kulikauskas
Coordinator: Laura Guobužaitė
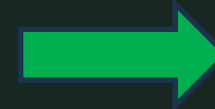
Chair: Mindaugas Ubartas, Vice-chair: Jonas Čeponis,
Coordinator: Milda Savickaitė

Chair: Darius Didžgalvis, Vice-chair: Tomas Vitkus
Coordinator: Laura Guobužaitė
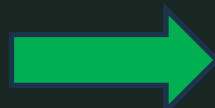
Chair: Jonas Čeponis
Coordinator: Andrius Plečkaitis

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SIGNATURE 1ST PARTY & COMPELLING EVENTS

COMPLETED IN 2024:

- Feb 2024 : AIcebrekears: Vision for Lithuania
- Apr 2024: 3rd National Cybersecurity Forum
- Apr 2024: Cybersecurity. Resilience. Connectivity: Critical Infrastructure in 3Seas on the sidelines of Three Seas Summit and Business Forum
- Apr 2024: AGM2024
- Apr-May 2024: Exclusive DigiTech Community Roundtables with key Gov Stakeholders on things that matters most (1) Apr 4: MoD, NCSC, RCDC: NIS2, (2) May 2: MoEI, ISDC: Gov Cloud
- May 2024: Industry 4.0, (3) Jun-Jul: MoD, NCSC: NIS2 OTR
- Jun 2024: EuroDig European Dialogue on Internet Governance

UPCOMMING IN 2024 > Open call for Sponsorships x Partnerships:

- Sep-Oct 2024: Exclusive DigiTech Community Roundtables with key Gov Stakeholders on things that matters most, (4) MoEI, ISDC: Apps, (5) Data Agency: Data Platform
- Oct 2024: DigiTech for Sustainability Forum
- Nov 2024: AI4Business Forum
- Nov 2024: INFOBALT 30 Years Anniversary x Christmas Party
- May-Oct 2024: President, EU Parliament, National Parliament Elections

UPCOMMING IN 2025 > Open call for Sponsorships x Partnerships:

- Feb 2025: 4th National Cybersecurity Forum
- Apr 2025: Flagship Baltic+ DigiTech Conference focusing on AI, Cybersecurity & Resilience, Cloud, IoT, GovTech, FinTech, Smart City & Mobility, Sustainability, Diversity and Inclusion
- Apr 2025: AGM2025
- Oct 2025: DigiTech for Sustainability Forum
- Nov 2025: AI4Business Forum

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LATEST 1st PARTY EVENTS

- Feb 2024 : AIcebrekears: Vision for Lithuania
- Apr 2024: 3rd National Cybersecurity Forum
- Apr 2024: Cybersecurity. Resilience. Connectivity: Critical Infrastructure in 3Seas on the sidelines of Three Seas Summit and Business Forum
- Apr-Jul 2024: Exclusive DigiTech Community Roundtables with key Gov Stakeholders on things that matters most (Apr 4: MoD, NCSC, RCDC: NIS2, May 2: MoEI, ISDC: Gov Cloud, Jun-Jul: MoD, NCSC: NIS2 OTR)
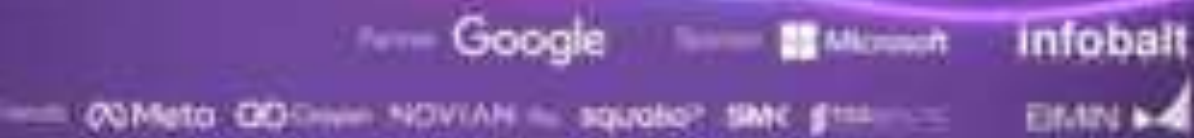
PROJECTS

RECENTLY COMPLETED:

- NDPTL: "NDPTL goes Real Time Economy: eCMR solution" (New)Nordics
- Big Impact European Projects Analysis (BEISP): "New EU Internet" (EU)
- Cybersecurity Development (India)
- ART-inTELL: "Build your AI Skills & Co-create for Real time economy" (Middle East)

IN PROGRESS:

- INTERREG: "Sustainability Reporting Tool" (Baltics, Finland)
- EDIH: "Digital Innovation & AI For Lithuanian Industrial Development" (Middle/West Lithuania)
- Gitex/Fintech Surge (Dubai, UAE)
- REWIRE: "The project Cybersecurity Skills Alliance – A New Vision for Europe" (Lithuania)
- CyberHubs: Cyber Security skilling (EU)

NEW!

- CoCyber: Cyber Security skilling (EU)
- Missions: Cybersecurity Startup Accelerator (Hiring!)

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BROADEST & MOST TRUSTED
LITHUANIAN TECH VOICE

ANALYTICS & RESEARCH

DIGITAL LITHUANIA 2030

1. **Leadership, ownership** & **strategy** for Public Sector and SMB Digital Transformation
2. **Partnership** among Public Sector, Business & Academia
3. Digital (up/re)**skilling** & **talents**
4. **Resilience** of Digital & Critical Infrastructure
5. Customer centric, accessible, simple to use, proactive, personalized **eServices**
6. **Data** and **AI** enabling **real time economy**
7. **Digital Export** development

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PARTNERS & FRIENDS

International

Local

PubSec

AND... YOU?

DIGITAL LITHUANIA IN THE WORLD

#1 Globally for Public WiFi Speed
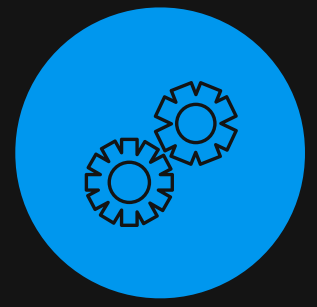
#1 Fintech Hub in the EU by licenses issued

#2 National Cyber Security Index

#4 in the EU for Digital Public Services for Business

#6 Global Cybersecurity Index

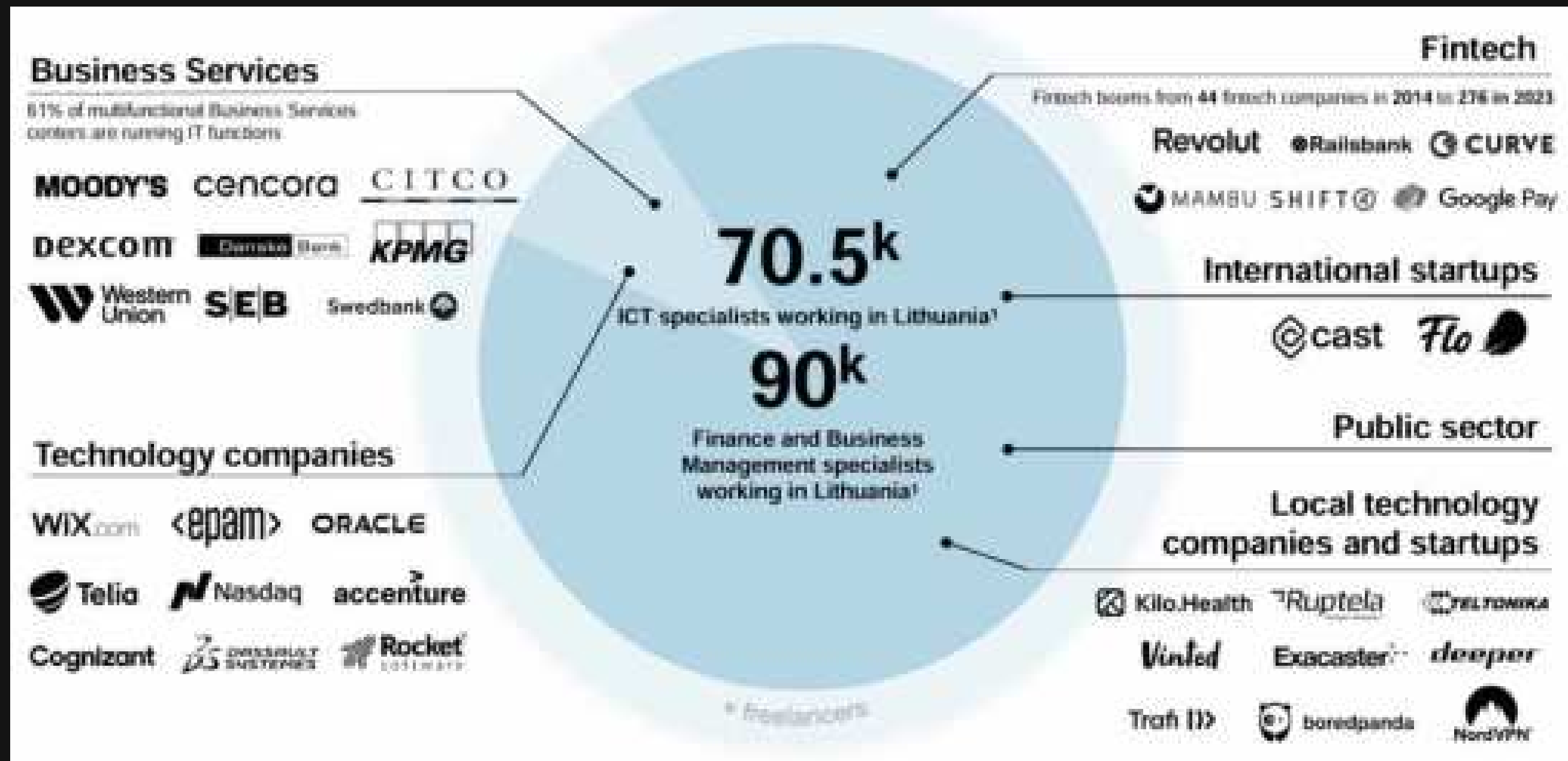#7 European eGovernment Benchmark

#10 in OECD for Open Data

GBS & ICT

Best location in CEE for Global Business Services (incl. ICT) 6 years in a row

BOOMING DIGITAL & FINANCIAL ECOSYSTEM

With ICT generating around 5% of GDP and Export and growing

STARTUP ECOSYSTEM

- Fastest-growing in CEE (7x in last 5 years)
- 4 Unicorns per 2.8M Population

CYBER CITY

- Opened in 2023

- 35 000 sq m

- Home of second LT Unicorn Nord Security and fast growing Scaleups

HIGH-TECH HILL

- Future HQ of Teltonika, largest IoT player in the region

- EUR3.7B investments

- In progress, first part coming in 2024

TECH ZITY

Lithuania's capital Vilnius to get 'Europe's largest tech campus,' costing €100M

Paul Sawers / 8:00 PM PDT – June 22, 2023

- Largest Tech Hub in Europe

- 55 000 sq m

- EUR100M investments

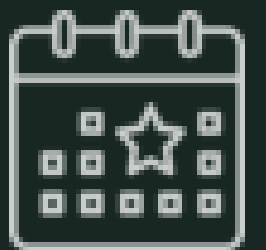- In progress, coming in 2025

LET'S CONNECT!

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