

Impact survey results for EEN Lithuania



Enterprise Europe Network Impact Survey 2024			
EEN Consortium	EEN Lithuania	Total number of replies	126
Region(s)	Lithuania	Progress towards full (3yr) KPI4 target	60% (3.5yr)

How satisfied are you with us?

How would you describe the services of Enterprise Europe Network in general?		
High quality and customised	57,1%	72
Good quality but unspecific	40,5%	51
Poor quality and customised	2%	2
Poor quality and unspecific	1%	1
Grand total		126

How well did the services you received from Enterprise Europe Network meet your needs?		
Extremely well	40%	51
Very well	47%	59
Somewhat	11%	14
Not so well	1%	1
Not well at all	1%	1
Grand total		126

How would you describe the services of Enterprise Europe Network in general?		
Fast and efficient	46%	58
Adequate and in line with my business needs	50%	63
Quite slow and with little impact for my business	3%	4
Very slow, leading to a negative impact for my business	1%	1
Grand total		126

How well did the services you received from Enterprise Europe Network meet your needs?		
Very likely	72%	91
Somewhat likely	26%	33
I would not recommend EEN	1%	1
I would discourage others from using EEN services	1%	1
Grand total		126

Results of Enterprise Europe Network services for your business

Markets and competitiveness		
Did the Network's services help your company improve its competitive position or its economic results in 2023/24?		
Yes	60%	75
No	40%	51
Grand total		126

Can you estimate the increase in turnover or sales as a result of EEN services?		
Yes, at least a rough estimate is possible	24%	18
No, cannot quantify	76%	57
Grand total		75

Please indicate an estimated percentage increase in turnover or sales. **13,1**

Did the Network's services help your company realise cost savings, in 2023/24?		
Yes	45%	57
No	55%	69
Grand total		126

Can you estimate the cost savings as a result of EEN services?		
Yes, at least a rough estimate is possible	23%	13
No, cannot quantify	77%	44
Grand total		57

Please indicate the estimated percentage in cost savings. **22,3**

Did the Network's services help your company create new jobs in 2023/24?		
Yes	12%	15
No	55%	69
Don't know	33%	42
Grand total		126

How many jobs?	
Total number	15
Average (replies with job growth figures)	4,20
Average (all positive replies) *	1,00
Average (total number of respondents)	0,12

Did the Network's services help your company safeguard existing jobs in 2023/24?		
Yes	21%	27
No	42%	53
Don't know	37%	46
Grand total		126

How many jobs?	
Total number	27
Average (replies with job safeguarded figures)	3,11
Average (all positive replies) *	1,00
Average (total number of respondents)	0,21

Did the Network's services help you enter new international markets in 2023/24?		
Yes, we have entered (or will soon enter) new markets with the help of EEN.	57%	72
Not applicable: we did not ask EEN for support to enter new markets.	35%	44
No. The services we received did not deliver any tangible result.	8%	10
Grand total		126

Which international markets?		
Other EU market	407%	61
Non-EU European market	133%	20
USA, Canada, or Mexico	27%	4
Southern America	13%	2
North Africa	7%	1
Central / southern Africa	0%	0
Gulf region	0%	0
Middle East	13%	2
South-East Asia	0%	0
Japan	0%	0
China	0%	0
India	7%	1
Other	0%	0

* (includes replies that indicate jobs were created/saved but don't give any exact figure)

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Currently showing results for: EEN Lithuania		
Sustainability, resilience and innovation		
Did Network services help your company reduce its environmental footprint or implement more		
Yes, EEN helped us address (or begin to address) environmental or sustainability co	12%	15
Not applicable: we did not ask for EEN services addressing those topics.	83%	104
No, We received EEN services in this area but they did not deliver any tangible result	6%	7
Grand total		126
Did the Network help you overcome any supply/value chain disruptions?		
Yes	100%	27
Not applicable: we didn't ask EEN for help to overcome them / Our company didn't ha	0%	0
We asked for help but EEN could not help with our supply/value chain problems	0%	0
Grand total		27
Did the Network's services help you introduce a significant innovation to the market or to your business practices in 2023/24?		
Yes, we have or are about to introduce one with EEN's help.	24%	30
Not applicable: we did not ask EEN for innovation support services.	74%	93
No, We received innovation support services from EEN but they did not deliver any t	2%	3
Grand total		126
Did Network services help you implement digital business solutions / digitalise (part of) your business in 2023/24?		
Yes, we have or are about to implement one with EEN's help.	33%	42
Not applicable: we did not ask EEN for digitalisation support.	64%	81
No, We received digitalisation support from EEN but it did not deliver any tangible res	2%	3
Grand total		126
Clients receiving depth advisory services as % of total number of respondents	31%	127
Funding and investment		
Did the Network's services help you access public funding programmes and/or private investment in 2023/24?		
Yes	33%	42
Not applicable: we did not ask EEN for support to access funding or investment.	56%	71
No, EEN helped but our funding application or pitching for investment was unsuccess	4%	5
We received EEN support but that did not help us apply for or receive funding or	6%	8
Grand total		126
Which environmental / sustainability improvement?		
Reduction of emissions / CO2 footprint	13%	2
Better energy efficiency	67%	10
Increased use of renewable energies / resources	40%	6
Waste reduction or better waste management	13%	2
Improved eco-design of products or packaging	13%	2
More local / shorter supply chains	27%	4
Inclusion of environmental criteria in value chain	7%	1
Inclusion of social responsibility issues in value chain	20%	3
More sustainable overall business model	13%	2
Other	0%	0
Which type of innovation?		
New or significantly improved product or service	27%	8
New or significantly improved production process	10%	3
Implementation of a new technology	37%	11
Better protection / use of intellectual property	20%	6
Introduction of new business models	27%	8
Better management of innovation processes in the company	23%	7
New innovation strategies in the company	23%	7
Other	0%	0
Which digital solution?		
e-Commerce solutions	55%	23
Improved internet / online presence	7%	3
Improved IT security	26%	11
Digital solutions for production lines	24%	10
Better IT infrastructure for internal business procedures	26%	11
Other	0%	0
Which funding programme / type of investment?		
European Innovation Council (EIC) funding or Seal of Excellence	21%	9
Horizon Europe collaborative projects	31%	13
Single Market Programme	19%	8
Regional projects under the European Regional Development Fund	29%	12
Next Generation EU (COVID recovery fund)	7%	3
Invest-EU	14%	6
Public investment programmes	17%	7
Private investment / equity / venture capital	5%	2
Seed funding / Business Angels	2%	1
Other	19%	8

Last update

05-07-2024

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EEN Lithuania: How do you compare with the rest of the Network?

Client satisfaction

EEN quality	-2	The number of clients who rate your service quality as high or good is 1,7 percentage points below the Network average.
EEN responsiveness	-1	The number of clients who consider your responsiveness as fast or adequate is 0,9 percentage points below the Network average.
Meeting client needs	-3	The number of clients who state you met their needs very well or well is 2,6 percentage points below the Network average.
Secure recommendation from client	-1	The number of clients who would recommend you or use your services again is 0,8 percentage points below the Network average.

Impact

Positive impact on competitive position	-6	The share of your clients who consider your services have a positive impact on their competitiveness is 5,6 percentage points lower than the Network average
Impact on turnover/cost savings	-4	The impact of your services has improved turnover/sales / cut costs for your clients by 4,2 percentage points less than the Network average
Positive impact on jobs	7	The share of your clients who have saved/created jobs with your help is 7 percentage points higher than the Network average

The comparison with national averages is not available in countries with only one EEN consortium

Client satisfaction

EEN quality		
EEN responsiveness		
Meeting client needs		
Secure recommendation from client		

Impact

Positive impact on competitive position		
Impact on turnover/cost savings		
Positive impact on jobs		

Last update

03-07-2024