

**Overview of companies and institutions attending the trade mission to Lithuania and Latvia**

**24 – 28 September 2023**

<b>Number</b>	<b>Company name</b>	<b>Names of persons that are attending</b>	<b>Website</b>	<b>Brief company/ product/ service introduction</b>	<b>Partners they are looking for</b>
1.	Province of Overijssel	Christa Baas Alfred Peterson	<a href="https://www.overijssel.nl/">https://www.overijssel.nl/</a>	Overijssel is a province of the Netherlands located in the eastern part of the country. The capital city of Overijssel is Zwolle and the largest city is Enschede.	The trade mission is organized on behalf of the Province of Overijssel and Logistics Overijssel.  The Province of Overijssel can provide Lithuanian and Latvian municipalities, organisations and Companies with information about innovation, sustainability, logistics, construction or manufacturing in our region.
2.	Oost NL	Katja Bassova Peter van Houten Christa Pieffers	<a href="https://oostnl.nl/nl">https://oostnl.nl/nl</a>	Oost NL is the regional development company of the eastern part of the Netherlands. Commissioned by the provinces of Gelderland and Overijssel and the Ministry of Economic Affairs and Climate, we strengthen the regional economy. We	Organizer of the trade mission.  We can provide Lithuanian and Latvian municipalities, organisations and

				help entrepreneurs innovate, invest and internationalize sustainably.	companies with information about our region and why it might be interesting for companies.
3.	Logistics Overijssel		<a href="https://logisticsoverijssel.nl/">https://logisticsoverijssel.nl/</a>	<p>Overijssel lies on the North Sea - Baltic Corridor, an important transit route from the major seaports of Rotterdam, Amsterdam and Antwerp to Northeast and Eastern Europe, Germany, Scandinavia, Poland and the Baltic States. This corridor is developing rapidly. More and more, especially high-value goods are also being transported by rail along the New Side Route between China and Europe. From the major seaports of Rotterdam, Amsterdam and Antwerp, the province is easily accessible by water, road and rail. The business parks and ports in the logistics hotspots have excellent access to the main (water) road network. Overijssel's location, good accessibility and developments in the fields of economy and sustainability offer plenty of opportunities for entrepreneurs in Overijssel.</p> <p>To further optimize accessibility and promote sustainable logistics and freight transport, the Logistics</p>	<p>The trade mission is organized on behalf of the Province of Overijssel and Logistics Overijssel.</p> <p>Logistics Overijssel can provide Lithuanian and Latvian municipalities, organisations and companies with information on Overijssel's logistical position in the Netherlands.</p>

				Overijssel network is working together on space and accessibility.	
4.	Port of Zwolle	Rob Oostermeijer	<a href="http://www.portofzwolle.nl">www.portofzwolle.nl</a>	<p>Port of Zwolle, in the Zwolle region, has been one of the top economic locations in the Netherlands for many years. The Zwolle region offers the ideal infrastructure for growth thanks to its excellent location from a logistics perspective and strong major sectors. That makes the Zwolle region the place to be for innovative entrepreneurs, successful SMEs and independent professionals. Port of Zwolle is the most inland seaport, with perfect connections to the Dutch and German mainports. Every country in Northern Europe, Scandinavia and the Baltic States can be reached quickly and easily from the modern motorway transfer centers.</p> <p>Port of Zwolle offers also multimodal and excellent connections to the seaports of Rotterdam, Amsterdam and Antwerp.</p> <p>We are working on making even better use of the strategic location and strengthening the investment climate.</p>	<p>Aim is to find new businesspartners for the entrepreneurs who are now active in the Ports of Zwolle area. And also trying to enhance existing businessactivities.</p> <p>Expanding business, building and strenghten relationships.</p> <p>Type of consumers are trade and business partners active in Logistics, Agrofood, Industry, Plastics and /or in Construction.</p>

				Port of Zwolle is developing into an international hub with the unique characteristics of circular economy, energy transition and climate adaptation.	
5.	Port of Twente	Ben Gerrits	<a href="http://www.portoftwente.com">www.portoftwente.com</a>	<p>Port of Twente is a logistics association with 80+ members. In this association Entrepreneurs, Government, Educational and Research institutions all work together to strengthen the economy around the Twente region (Eastern NL) by enabling and facilitating businesses in the Transportation &amp; Logistics and Supply Chain industry for growth and establishing purposes.</p> <p>Synchromodal solutions, application of technological innovations, management of data and knowledge, a motivated labour market and opportunities for growth: Twente links to Europe!</p>	<p>In order to expand the business between our region Twente and the Baltics we are open to contacts in production, transportation, and warehousing.</p> <p>Especially interested in contact with Government, Educational and Research institutions related to transportation and logistics business.</p>
6.	BulkBookers	Maarten Hendriks	<a href="https://www.bulkbookers.com/">https://www.bulkbookers.com/</a>	<p>Bulkbookers offers carefree free logistics services.</p> <p>We are a shipping company (with our own vessels) focused on short sea and deep sea.</p>	<p>Looking for new customers and relations.</p> <p>Interested in export companies (industrial</p>

				<p>We take care of the entire logistics chain for your goods. from the charging point to the final destination.</p> <p>In addition to transporting goods in part or in full, we also take care of logistics activities in our hub(s), such as repacking your goods or temporary storage.</p> <p>Our focus areas are the Baltics, Scandinavia, the U.K., Ireland, the Iberian Peninsula, Greece, Turkey, countries around the Black Sea and Mediterranean.</p> <p>Our head office is in the Netherlands.</p>	<p>sector, raw materials sector, agricultural sector and or traders).</p> <p>For example, a timber company exporting timber/wood to the Benelux by vessels. (One of the reasons to do it by vessel is because less CO2 compared to road transport)</p> <p>So, every industry that exports by vessel it can be done in bulk (for example agricultural products like beans, oats, grain etc) raw materials but also packed products in big bags, pallets and or crates etc)</p>
7.	Op en Overslag Meppel	Jan Mark Oosterhuis	<a href="https://www.openoverslagmeppel.nl/">https://www.openoverslagmeppel.nl/</a>	<p>Storage and transhipment Meppel is a company that mainly handles "bulk goods". Like; sand, gravel, ornamental split, soil, foundation materials, waste for recycling or to an end processor. Loading or unloading ships or trucks. The temporary storage of construction and waste. Processing or</p>	<p>To see what is possible by shipping between the two countries and the supply and demand for material. Especially interested in contacts in waste processing and</p>

				processing raw materials/reusable products. (from waste to building material) Purchase and sale of various granulates for infrastructure and waterworks. Weightbridge up to 70 tons for incoming and outgoing materials or weighing for third parties.	contacts in special gravel types.
8.	Solinoor	Peter Stolk	<a href="https://solinoor.com/">https://solinoor.com/</a>	<p>Solinoor is a Dutch family business located in IJzendoorn (municipality NederBetuwe). We aim for local production of renewable energy with a focus on local- and self-consumption.</p> <p>We provide energy-as-a-service:</p> <ul style="list-style-type: none"> <li>- Innovative Energy Solutions</li> <li>- Project development</li> <li>- Construction</li> <li>- Delivering turn-key projects</li> </ul>	<p>Meet decision makers/facilitators involved in (future) energy transition projects in the public and private sector that can:</p> <ul style="list-style-type: none"> <li>- Explain in further detail the future energy transition requirements/strategy of the Baltic States.</li> <li>- Point us into the right direction to approach the right contacts for future energy transition initiatives.</li> </ul>

					<p>We work closely with CEO's, Corporate Directors, Ministers, Mayors, Aldermen, Universities, Port Directors, Grid-representatives.</p> <p>These contacts must preferably have clear views on energy demands, preferred solutions, location, dimensions etc.</p>
9.	Gemeente Meppel	Wouter Grendelman	<a href="http://www.meppel.nl">www.meppel.nl</a>	<p>Meppel is a city in the province Drenthe in the Netherlands. Meppel is on the junction of highways and railroads and our modern harbour can easily be reached by ships up to 3.000 tonnes.</p> <p>We want to develop our economy in a sustainable way. In doing so, we focus, among other things, on the storage and transshipment of raw bio-based materials and adding value to these raw materials.</p> <p>Important companies in Meppel include FrieslandCampina, Scania, Astellas, Agrifirm, De Heus and a large number of suppliers of building materials.</p>	<p>The municipality of Meppel has a good business climate. Goods from all over Europe come to Meppel via Port of Zwolle for further processing. Our entrepreneurs are open to new business opportunities. We would be happy to put them in touch with you.</p> <p>Companies with, or interest in, trade contacts in the Zwolle region and specifically in Meppel.</p>

					Governments that want to work together along the European corridors.